

## ⇒ Bargaining in Chinese: 4 Native Speakers Reveal The Exact Lines They Use to Get the Best Deal

### Native Speaker 1:

“老板，我是学生，能不能便宜一点？”

“lǎo bǎn, wǒ shì xué shēng, néng bù néng pián yí yī diǎn?”

"Boss, I'm a student. Can I get it a bit cheaper?"

### Native Speaker 2:

“老板，便宜一点儿呗，我们也是打工的，挣点儿钱不容易，您给便宜一点儿  
嘞。”这样子。

“lǎo bǎn, pián yí yī diǎn er bei, wǒ men yě shì dǎ gōng de, zhèng  
diǎn er qián bù róng yì, nín gěi pián yí yī diǎn er luō.” zhè yàng zi.

"Boss, a bit cheaper... We also have a casual job. Making (some) money  
isn't easy. Give it to me a bit cheaper." Just like that.

### Native Speaker 3:

可能会跟他／她说说好话，看能不能把运费省掉？

kě néng huì gēn tā / tā shuō shuō hǎo huà, kàn néng bù néng bǎ yùn  
fèi shěng diào?

I might say something nice to him/her and see if I can save the delivery  
fee.

**Native Speaker 4:**

“你可不可以包邮啊？”, 然后多说几句好话, 然后说: “我会下次再来光顾你的。” 什么什么, 然后就okay了。

“nǐ kě bù kě yǐ bāo yóu a? ”, rán hòu duō shuō jǐ jù hǎo huà, rán hòu shuō: “wǒ huì xià cì zài lái guāng gù nǐ de.” shén me shén me, rán hòu jiù okay le.

"Could you include the shipping fee?" and then I say a few nice words to them. And then say "I will come back and visit your shop again." blah blah... then it's okay.

**The Shooort Version...****Native Speaker 1:**

“néng bù néng pián yí yī diǎn?”

“能不能便宜一点?”

"Can I get it a bit cheaper?"

**Native Speaker 2:**

“pián yí yī diǎn er bei... nín gěi pián yí yī diǎn er luō.”

“便宜一点儿呗... 您给便宜一点儿喽。”

"A bit cheaper... Give it to me a bit cheaper."

**Native Speaker 3:**

“néng bù néng bǎ yùn fèi shěng diào?”

“能不能把运费省掉?”

"Can I save the delivery fee?"

## Native Speaker 4:

“nǐ kě bù kě yǐ bāo yóu a? wǒ huì xià cì zài lái guāng gù nǐ de.”

“你可不可以包邮啊？我会下次再来光顾你的。”

"Could you include the shipping fee? I will come back and visit your shop again."

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